

Kosciw & Associates, LLC

CPA and Business Consultant Services

*AMERICAN NETWORK OF COMMUNITY
OPTIONS and RESOURCES*

*AUDITED CONSOLIDATED
FINANCIAL STATEMENTS*

DECEMBER 31, 2016 and 2015

**AMERICAN NETWORK OF COMMUNITY
OPTIONS AND RESOURCES**

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**AMERICAN NETWORK OF COMMUNITY OPTIONS AND RESOURCES
CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**

DECEMBER 31, 2016 and 201

ASSETS

	<u>2016</u>	<u>2015</u>
<u>CURRENT ASSETS</u>		
Cash	\$ 1,530,316	\$ 1,080,046
Marketable Securities	648,242	606,272
Accounts Receivable	39,767	40,204
Prepaid Expenses	45,747	39,794
Prepaid Income Tax	4,500	3,500
TOTAL CURRENT ASSETS	<u>2,268,572</u>	<u>1,769,816</u>
<u>PROPERTY AND EQUIPMENT</u>		
Office Condominium	475,770	475,770
Computers and Software	26,677	26,677
Furniture and Equipment	47,200	43,259
Membership Software	269,806	266,747
Website	133,750	96,750
TOTAL COST	<u>953,203</u>	<u>909,203</u>
Accumulated Depreciation	<u>(598,674)</u>	<u>(535,789)</u>
TOTAL PROPERTY AND EQUIPMENT	<u>354,529</u>	<u>373,414</u>
<u>OTHER ASSETS</u>		
Security Deposit	<u>2,150</u>	<u>-</u>
TOTAL OTHER ASSETS	<u>2,150</u>	<u>-</u>
TOTAL ASSETS	<u><u>\$ 2,625,251</u></u>	<u><u>\$ 2,143,230</u></u>

**AMERICAN NETWORK OF COMMUNITY OPTIONS AND RESOURCES
CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**

DECEMBER 31, 2016 and 2015

LIABILITIES AND NET ASSETS

	2016	2015
<u>CURRENT LIABILITIES</u>		
Accounts Payable	\$ 61,540	\$ 95,362
Accrued Payroll	48,802	66,771
Accrued Vacation	50,370	40,927
Deferred Revenue	533,198	298,766
Income Tax Payable	5,161	99
Capital Lease Payable	3,276	3,276
TOTAL CURRENT LIABILITIES	702,347	505,201
<u>LONG-TERM LIABILITY</u>		
Capital Lease Payable	884	4,190
TOTAL LIABILITIES	703,231	509,391
<u>NET ASSETS</u>		
Unrestricted	1,724,180	1,459,293
Temporarily restricted	197,840	174,546
TOTAL NET ASSETS	1,922,020	1,633,839
TOTAL LIABILITIES AND NET ASSETS	\$ 2,625,251	\$ 2,143,230

**AMERICAN NETWORK OF COMMUNITY OPTIONS AND RESOURCES
CONSOLIDATED STATEMENTS OF ACTIVITIES
and CHANGES IN NET ASSETS**

FOR THE YEARS ENDED DECEMBER 31, 2016 and 2015

<u>CHANGE IN UNRESTRICTED NET ASSETS</u>	<u>2016</u>	<u>2015</u>
<u>REVENUES</u>		
Membership Dues	\$ 1,870,647	\$ 1,647,796
Affinity Programs	113,234	116,894
Conference and Seminars	687,520	666,232
Contributions	20,493	25,381
Investment Income	42,476	20,882
Advertising	78,123	14,783
Publications - Sales	732	3,409
Net Assets Released from Restrictions	65,417	113,260
TOTAL REVENUES	<u>2,878,642</u>	<u>2,608,637</u>
<u>EXPENSES</u>		
<u>Program Services</u>		
ACL Grant Expense	6,086	-
Affinity Programs	-	57,358
Cares Fund	-	67
Conference and Seminars	241,477	132,679
Leadership Initiatives	3,652	171
Legacy Leader Circle	6,536	6,886
Lighthouse Agency	-	30,000
Marketing and Communications	74,869	84,214
Membership Services	88,480	63,010
National Advocacy Campaign	52,795	76,307
Public Policy	260,660	159,608
Publications Expense	4,752	31
TOTAL PROGRAM SERVICES	<u>739,307</u>	<u>610,331</u>

**AMERICAN NETWORK OF COMMUNITY OPTIONS AND RESOURCES
CONSOLIDATED STATEMENTS OF ACTIVITIES
and CHANGES IN NET ASSETS**

FOR THE YEARS ENDED DECEMBER 31, 2016 and 2015

	2016	2015
<u>CHANGE IN UNRESTRICTED NET ASSETS</u>		
<u>EXPENSES</u>		
<u>Supporting services</u>		
General and Administrative	263,319	265,696
Salaries, Payroll Taxes and Benefits	1,447,745	1,308,171
Leadership and Governance	148,323	126,731
Income Tax Expense	15,061	13,531
TOTAL SUPPORTING SERVICES	1,874,448	1,714,129
TOTAL EXPENSES	2,613,755	2,324,460
INCREASE IN UNRESTRICTED NET ASSETS	\$ 264,887	\$ 284,177
<u>CHANGE IN TEMPORARILY RESTRICTED NET ASSETS</u>		
ACL Grant Revenue	6,086	-
Contributions	24,690	53,810
Voluntary Membership Dues	57,935	75,350
Net Assets Released from Restrictions	(65,417)	(113,260)
INCREASE IN TEMPORARILY RESTRICTED NET ASSETS	\$ 23,294	\$ 15,900
CHANGE IN NET ASSETS	288,181	300,077
NET ASSETS AT BEGINNING OF YEAR	1,633,839	1,333,762
NET ASSETS AT END OF YEAR	\$ 1,922,020	\$ 1,633,839

**AMERICAN NETWORK OF COMMUNITY OPTIONS AND RESOURCES
CONSOLIDATED STATEMENTS OF CASH FLOWS**

FOR THE YEARS ENDED DECEMBER 31, 2016 and 2015

	2016	2015
<u>OPERATING ACTIVITIES</u>		
Increase (Decrease) in Net Assets	\$ 288,181	\$ 300,077
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation	62,885	60,263
Realized/unrealized (gain) loss on marketable securities	(26,580)	(7,750)
<u>(Increase) decrease in:</u>		
Accounts Receivable	437	(9,334)
Prepaid Expenses	(5,953)	12,418
Prepaid Income Tax	(1,000)	(3,500)
Security Deposit	(2,150)	
<u>Increase (decrease) in:</u>		
Accounts Payable	(33,822)	21,094
Accrued Payroll	(17,969)	(32,711)
Accrued Vacation	9,443	(3,520)
Deferred Revenue	234,432	(13,749)
Income Tax Payable	5,062	(13,188)
	512,966	310,100
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES		
<u>INVESTING ACTIVITIES</u>		
Computers and Software Purchased	(3,941)	(5,221)
Membership Software Development Costs	(3,059)	(15,480)
Website Costs Capitalized	(37,000)	-
Marketable Securities Purchased	(15,390)	(5,297)
	(59,390)	(25,998)
NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES		
<u>FINANCING ACTIVITIES:</u>		
Principal payments on capital lease payable	(3,306)	(3,308)
	(3,306)	(3,308)
NET CASH PROVIDED (USED) BY FINANCING ACTIVITIES		
Net Increase (decrease) in cash	\$ 450,270	\$ 280,794
Cash at beginning of period	1,080,046	799,252
CASH AT END OF PERIOD	\$ 1,530,316	\$ 1,080,046
 Supplemental Cash Flow Information:		
Cash paid during the year for income tax	\$ 10,999	\$ 26,719

The accompanying notes to financial statements are an integral part of this statement.

AMERICAN NETWORK OF COMMUNITY OPTIONS AND RESOURCES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 1 - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization and Nature of the Business

American Network of Community Options and Resources (ANCOR) is based in Alexandria, Virginia and was formed in 1970 as a national nonprofit trade association representing private providers who provide supports and services to people with intellectual and developmental disabilities. ANCOR provides leading practices, resources and advocacy for member agencies and the people and families they support. ANCOR formed a charitable foundation and a for-profit company to complement its basic mission.

The following is a summary of the entities included in these financial statements:

ANCOR – the purposes of ANCOR are to serve as an information source of critical information and technical support for its members; to provide leadership in the development of high quality supports and services in the private sector; to provide members with an influential and respected voice with our government; to provide training and educational opportunities; to communicate and assist the membership with outreach programs and to develop networks, advocate and raise awareness among members, related organizations and the general public.

ANCOR Foundation, Inc. – was formed in 2000 to expand the commitment and capacity of providers and communities dedicated to improving the quality of life for people with intellectual and developmental disabilities. Through its leadership development and recognition initiatives, ANCOR Foundation recognizes and supports those who provide the supports and services that empower people with intellectual and developmental disabilities to live more independently.

ANCOR Services Corp. – was formed in 2004 to provide to ANCOR members and individuals receiving their services group purchasing discounts on voluntary employee benefits programs, property and casualty insurance and discounts on various products and services.

Principles of Consolidation

The consolidated financial statements have all material intercompany transactions eliminated.

Accounting Policies

The following is a summary of the significant accounting policies followed in the preparation of these financial statements:

- (a) Financial Statement Presentation – ANCOR reports information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. There are currently no permanently restricted net assets.

Unrestricted Net Assets – Net assets that are not subject to donor-imposed stipulations

Temporarily Restricted Net Assets – Net assets that are subject to donor or board imposed stipulations that may be met either by actions of the organization or through the passage of time.

AMERICAN NETWORK OF COMMUNITY OPTIONS AND RESOURCES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Continued)

NOTE 1 - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES: continued

- (b) Cash – Cash Equivalents are reported as cash. Cash equivalents are highly liquid investments with a maturity of three months or less when purchased.
- (c) Accounts Receivable - When appropriate, the Association provides an allowance for doubtful accounts for receivables that may be uncollectible. There is no collection allowance at December 31, 2016 and 2015.
- (d) Promises to Give – Contributions are recognized when the donor makes a promise to give to the Foundation that is in substance and unconditional. All donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted assets.
- (e) Investments - Marketable securities are carried at fair value. Realized and unrealized gains and losses are computed using the average cost method.
- (f) Property and Equipment - Property and equipment is recorded at cost. Replacements and major improvements are capitalized; maintenance and repairs are charged to expense as incurred. Property and equipment is depreciated over its estimated useful life by using the straight-line method of depreciation.
- (g) Revenue Recognition – The organization recognizes membership dues as support when earned. Conference and seminar fees and their related expenses are recognized during the period in which they are held.

Membership dues, conference and seminar fees collected in advance of the fiscal year are classified as deferred revenue.

The organization reports gifts of cash and other assets as restricted revenue if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires or is satisfied the temporarily restricted nets assets are reclassified to unrestricted net assets and are reported in the consolidated statement of activities as net assets released from restriction.

- (h) Functional Reporting of Expenses – The costs of providing various programs and other activities are summarized on a functional basis in the accompanying statement of activities. Accordingly, certain costs are allocated among the program and supporting services that benefited.

AMERICAN NETWORK OF COMMUNITY OPTIONS AND RESOURCES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Continued)

NOTE 1 - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES: continued

- (i) Income Taxes - ANCOR is exempt from income taxes under Internal Revenue Code Section 501(c)(6). Ancor Foundation is exempt from income taxes under Internal Revenue Code Section 501(c)(3). Both entities may be subject to income tax on business activities not related to its tax exempt purpose.

Ancor Services Corp. is a for-profit entity subject to federal and state income taxes. Income taxes are provided for the tax effects of transactions reported in the financial statements. ANCOR Services Corp. reports its taxable income on the same basis as its financial statement income.

- (j) Concentration of Credit Risk – The organization maintains its temporary cash investments with high quality financial institutions. At times, such amounts may be in excess of Federal Deposit Insurance.
- (k) Estimates - The process of preparing financial statements in conformity with generally accepted accounting principles requires the use of estimates and assumptions regarding certain types of assets, liabilities, revenues, and expenses. Such estimates primarily relate to unsettled transactions and events as of the date of the financial statements. Accordingly, upon settlement, actual results may differ from estimated.
- (l) Report Reclassifications – In 2016 the organization adopted the policy to report sponsorship and exhibit revenue as part of the activity to which it is associated rather than as a separate line item on the statement activities. The 2015 report was reclassified in order to conform to the current year's presentation.

NOTE 2 - INVESTMENTS - FAIR VALUE MEASUREMENT and INVESTMENT INCOME

ANCOR follows FASB ASC 820, *Fair Value Measurements and Disclosures*, for its financial assets. This standard establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. Fair value measurement standards require an entity to maximize the use of observable inputs (such as quoted prices in active markets) and minimize the use of unobservable inputs (such as appraisals or other valuation techniques) to determine fair value. The categorization of a financial instrument within the hierarchy is based upon the pricing transparency of the instrument and does not necessarily correspond to the entity's perceived risk of that instrument.

The inputs used in measuring fair value are categorized into three levels. Level 1 consists of unadjusted quoted prices in active markets for identical assets and liabilities and has the highest priority. Level 2 is based upon observable inputs other than quoted market prices, and Level 3 is based on unobservable inputs.

Financial assets valued using Level 2 inputs are based on quoted prices for instruments that are identical or similar in markets that are not active and for which all significant inputs are observable, either directly or indirectly, in active markets.

AMERICAN NETWORK OF COMMUNITY OPTIONS AND RESOURCES

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Continued)**

NOTE 2 - INVESTMENTS - FAIR VALUE MEASUREMENT and INVESTMENT INCOME

ANCOR invests in publically traded mutual funds and are held and managed by Fidelity Investments.

Accordingly, ANCOR's investments are valued using quoted market prices and are classified as Level 1. ANCOR does not hold any Level 2 or Level 3 investments.

The following table presents ANCOR's fair value hierarchy for those investments measured on a recurring basis at December 31:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
<u>2016</u>				
Mutual Fund Investments	<u>\$628,240</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$628,240</u>
<u>2015</u>				
Mutual Fund Investments	<u>\$606,272</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$606,272</u>

Investment Income

Investment income at December 31 consists of the following:

	<u>2016</u>	<u>2015</u>
Interest and dividends	\$15,896	\$ 13,132
Realized/Unrealized		
Gain (loss) on marketable securities	<u>26,580</u>	<u>7,750</u>
TOTAL	<u>\$42,476</u>	<u>\$ 20,882</u>

NOTE 3 - INCOME TAXES

Income tax expense at December 31 consists of the following:

	<u>2016</u>	<u>2015</u>
Federal income tax	\$10,809	\$ 9,770
State income tax	<u>4,285</u>	<u>3,761</u>
TOTAL	<u>\$15,061</u>	<u>\$13,531</u>

AMERICAN NETWORK OF COMMUNITY OPTIONS AND RESOURCES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

NOTE 3 - INCOME TAXES - continued

At December 31, 2016 and 2015 ANCOR Services Corp has \$8,169 and \$1,714 in charitable contribution carryover deductions that can be used to offset future federal taxable income. Charitable contributions are limited to 10% of taxable income and are carried forward for a period of five years before they expire. The charitable contribution carryover at December 31, 2016 expires in 2018 and 2019.

The tax reporting for 2013, 2014, 2015 and 2016 are subject to examination by the federal and state tax authorities. The Company is no longer subject to US, Virginia, New York or Ohio examination by tax authorities before 2013.

NOTE 4 - CAPITAL LEASE

ANCOR leases a copier under capital lease. At the end of the lease term, a new copier is acquired under a new capital lease. The current lease began in 2013 and expires in 2018. Equipment held under capital lease is included in property and equipment in the accompanying statement of financial position.

	<u>2016</u>	<u>2015</u>
Cost of Assets under Capital Lease	\$ 16,380	\$16,380
Accumulated Depreciation	<u>(12,558)</u>	<u>(9,282)</u>
BOOK VALUE	\$ <u>3,822</u>	\$ <u>7,098</u>
Depreciation expense on leased asset	\$ <u>3,276</u>	\$ <u>3,276</u>

Future minimum payments for the capitalized lease at December 31, 2016 are as follows:

2017	\$ 3,276
2018	<u>884</u>
TOTAL MINIMUM LEASE PAYMENTS	\$ <u>4160</u>
CURRENT CAPITAL LEASE PAYABLE	\$ 3,276
LONG TERM CAPITAL LEASE PAYABLE	<u>884</u>
TOTAL	\$ <u>4,160</u>

AMERICAN NETWORK OF COMMUNITY OPTIONS AND RESOURCES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Continued)

NOTE 5 - TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted nets assets at December 31 were available for the following purposes:

	<u>2016</u>	<u>2015</u>
Legacy Leader Circle	\$ 54,610	\$ 53,931
National Advocacy Campaign	142,815	120,200
Self Advocacy Campaign	<u>415</u>	<u>415</u>
TOTAL	<u>\$ 197,840</u>	<u>\$ 174,546</u>

NOTE 6 – RETIREMENT PLANS

ANCOR provides a 401(k) salary deferral retirement plan for all eligible employees. All employees who have attained age twenty-one with three months of service are eligible to participate in the plan. ANCOR contributes 3% of an employee's annual compensation.

ANCOR retirement plan expense for the years ended December 31, 2016 and 2015 were \$36,546 and \$31,004, respectively.

NOTE 7 - COMMITMENTS

ANCOR has entered into a contract for future conference and meeting sites. These contracts provide for cancellation fees if sufficient notification of cancellation is not provided.

NOTE 8 - EVALUATION OF SUBSEQUENT EVENTS

ANCOR has evaluated subsequent events through April 27, 2017, the date which the financial statements were available to be issued.

Kosciw & Associates, LLC

CPA and Business Consultant Services

April 27, 2017

INDEPENDENT AUDITOR'S REPORT

Board of Directors
American Network of Community Options and Resources

REPORT ON SUPPLEMENTARY INFORMATION

Our audits as conducted for the purpose of forming an opinion on the financial statements as a whole. The consolidating schedules for the 2016 and 2015 statements of financial position and the statements of activities on pages 14 to 23 are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Kosciw & Associates, LLC
Kosciw & Associates, LLC
Certified Public Accountants

**AMERICAN NETWORK OF COMMUNITY OPTIONS AND RESOURCES
CONSOLIDATING SCHEDULE - STATEMENT OF FINANCIAL POSITION**

DECEMBER 31, 2016

ASSETS

	ANCOR	ANCOR Foundation	ANCOR Services Corp	Elimination	Total
<u>CURRENT ASSETS</u>					
Cash	\$ 1,283,199	\$ 124,165	\$ 122,952	-	\$ 1,530,316
Marketable Securities	648,242	-	-	-	648,242
Accounts Receivable	48,559	1,575	2,980	(13,347)	39,767
Prepaid Expenses	45,747	-	-	-	45,747
Prepaid Income Tax	-	-	4,500	-	4,500
TOTAL CURRENT ASSETS	2,025,747	125,740	130,432	(13,347)	2,268,572
<u>PROPERTY AND EQUIPMENT</u>					
Office Condominium	475,770	-	-	-	475,770
Computers and Software	26,677	-	-	-	26,677
Furniture and Equipment	47,200	-	-	-	47,200
Membership Software	269,806	-	-	-	269,806
Website	133,750	-	-	-	133,750
TOTAL COST	953,203	-	-	-	953,203
Accumulated Depreciation	(598,674)	-	-	-	(598,674)
TOTAL PROPERTY AND EQUIPMENT	354,529	-	-	-	354,529
<u>OTHER ASSETS</u>					
Security Deposit	\$ 2,150	-	-	-	2,150
Investment in Subsidiary	1,000	-	-	(1,000)	-
TOTAL OTHER ASSETS	3,150	-	-	(1,000)	2,150
TOTAL ASSETS	\$ 2,383,426	\$ 125,740	\$ 130,432	\$ (14,347)	\$ 2,625,251

The accompanying notes to financial statements are an integral part of this statement.

**AMERICAN NETWORK OF COMMUNITY OPTIONS AND RESOURCES
CONSOLIDATING SCHEDULE - STATEMENT OF FINANCIAL POSITION**

DECEMBER 31, 2016

LIABILITIES AND NET ASSETS

<u>CURRENT LIABILITIES</u>	ANCOR	ANCOR Foundation	ANCOR Services Corp	Elimination	a/c	Total
Accounts Payable	\$ 60,670	\$ 540	\$ 13,677	\$ (13,347)		\$ 61,540
Accrued Payroll	48,802	-	-	-		48,802
Accrued Vacation	50,370	-	-	-		50,370
Deferred Revenue	533,198	-	-	-		533,198
Income Tax Payable	5,134	-	27	-		5,161
Capital Lease Payable	3,276	-	-	-		3,276
TOTAL CURRENT LIABILITIES	701,450	540	13,704	(13,347)		702,347
 <u>LONG-TERM LIABILITIES</u>						
Capital Lease Payable	884	-	-	-		884
TOTAL LIABILITIES	702,334	540	13,704	(13,347)		703,231
 <u>NET ASSETS</u>						
Common stock:	-	-	1,000	(1,000)	b	-
Unrestricted	1,544,120	64,332	115,728	-		1,724,180
Temporarily restricted	136,972	60,868	-	-		197,840
TOTAL NET ASSETS	1,681,092	125,200	116,728	(1,000)		1,922,020
TOTAL LIABILITIES AND NET ASSETS	\$ 2,383,426	\$ 125,740	\$ 130,432	\$ (14,347)		\$ 2,625,251

The accompanying notes to financial statements are an integral part of this statement.

**AMERICAN NETWORK OF COMMUNITY OPTIONS AND RESOURCES
CONSOLIDATING SCHEDULE - STATEMENT OF ACTIVITIES
and CHANGES IN NET ASSETS**

FOR THE YEAR ENDED DECEMBER 31, 2016

CHANGE IN UNRESTRICTED NET ASSETS

REVENUES

	ANCOR	ANCOR Foundation	ANCOR Services Corp	Elimination	Total
Membership Dues	\$ 1,870,647	-	-	-	\$ 1,870,647
Affinity Programs	5,107	-	120,627	(12,500)	113,234
Conference and Seminars	683,870	3,650	-	-	687,520
Contributions	1,250	19,243	-	-	20,493
Investment Income	42,375	101	-	-	42,476
Advertising	78,123	-	-	-	78,123
Publications - Sales	732	-	-	-	732
Service Fees	42,617	-	-	(42,617)	-
Net Assets Released from Restrictions	58,881	6,536	-	-	65,417
TOTAL REVENUES	2,783,602	29,530	120,627	(55,117)	2,878,642

EXPENSES

Program Services

ACL Grant Expense	6,086	-	-	-	6,086
Affinity Programs	-	-	12,500	(12,500)	-
Conference and Seminars	241,477	-	-	-	241,477
Leadership Initiatives	-	3,652	-	-	3,652
Legacy Leader Circle	-	6,536	-	-	6,536
Marketing and Communications	39,689	-	77,797	(42,617)	74,869
Membership Services	88,480	-	-	-	88,480
National Advocacy Campaign	52,795	-	-	-	52,795
Public Policy	260,660	-	-	-	260,660
Publications Expense	4,752	-	-	-	4,752
TOTAL PROGRAM SERVICES	693,939	10,188	90,297	(55,117)	739,307

The accompanying notes to financial statements are an integral part of this statement.

**AMERICAN NETWORK OF COMMUNITY OPTIONS AND RESOURCES
CONSOLIDATING SCHEDULE - STATEMENT OF ACTIVITIES
and CHANGES IN NET ASSETS**

FOR THE YEAR ENDED DECEMBER 31, 2016

	ANCOR	ANCOR Foundation	ANCOR Services Corp	Elimination	Total
<u>CHANGE IN UNRESTRICTED NET ASSETS</u>					
<u>Supporting services</u>					
General and Administrative	241,959	7,118	14,242	-	263,319
Salaries, Payroll Taxes and Benefits	1,447,745	-	-	-	1,447,745
Leadership and Governance	141,734	6,589	-	-	148,323
Income Tax Expense	10,761	-	4,300	-	15,061
TOTAL SUPPORTING SERVICES	1,842,199	13,707	18,542	-	1,874,448
TOTAL EXPENSES	2,536,138	23,895	108,839	(55,117)	2,613,755
INCREASE IN UNRESTRICTED NET ASSETS	\$ 247,464	\$ 5,635	\$ 11,788	\$ -	\$ 264,887
<u>CHANGE IN TEMPORARILY RESTRICTED NET ASSETS</u>					
ACL Grant Revenue	6,086	-	-	-	6,086
Contributions	17,475	7,215	-	-	24,690
Voluntary Membership Dues	57,935	-	-	-	57,935
Net Assets Released from Restrictions	(58,881)	(6,536)	-	-	(65,417)
INCREASE IN TEMPORARILY RESTRICTED NET ASSETS	\$ 22,615	\$ 679	\$ -	\$ -	\$ 23,294
CHANGE IN NET ASSETS	270,079	6,314	11,788	-	288,181
NET ASSETS AT BEGINNING OF YEAR	1,411,013	118,886	104,940	(1,000)	1,633,839
NET ASSETS AT END OF YEAR	\$ 1,681,092	\$ 125,200	\$ 116,728	\$ (1,000)	\$ 1,922,020

The accompanying notes to financial statements are an integral part of this statement.

AMERICAN NETWORK OF COMMUNITY OPTIONS AND RESOURCES
ELIMINATION ENTRIES LEGEND
DECEMBER 31, 2016

Ref	Companies	Elimination Item	Amount
a	ANCOR/Services Corp	Intercompany receivables/payables	13,340
b	ANCOR/Services Corp	ANCOR investment in Services Corp	1,000
c	ANCOR/Foundation	Intercompany receivables/payables	7
d	ANCOR/Services Corp	Conference revenue /Sponsorship expense	12,500
e	ANCOR/Services Corp	Fees-expense recovery/expense allocation	42,617

**AMERICAN NETWORK OF COMMUNITY OPTIONS AND RESOURCES
CONSOLIDATING SCHEDULE - STATEMENT OF FINANCIAL POSITION**

DECEMBER 31, 2015

ASSETS

	ANCOR	ANCOR Foundation	ANCOR Services Corp	Elimination	Total
<u>CURRENT ASSETS</u>					
Cash	\$ 845,735	\$ 118,058	\$ 116,253	\$ -	\$ 1,080,046
Marketable Securities	606,272	-	-	-	606,272
Accounts Receivable	51,112	750	1,962	(13,620)	40,204
Prepaid Expenses	38,994	800	-	-	39,794
Prepaid Income Tax	2,572	-	928	-	3,500
TOTAL CURRENT ASSETS	1,544,685	119,608	119,143	(13,620)	1,769,816
<u>PROPERTY AND EQUIPMENT</u>					
Office Condominium	475,770	-	-	-	475,770
Computers and Software	23,175	-	-	-	23,175
Furniture and Equipment	60,516	-	-	-	60,516
Membership Software	266,747	-	-	-	266,747
Website	96,750	-	-	-	96,750
TOTAL COST	922,958	-	-	-	922,958
Accumulated Depreciation	(549,544)	-	-	-	(549,544)
TOTAL PROPERTY AND EQUIPMENT	373,414	-	-	-	373,414
TOTAL OTHER ASSETS	1,000	-	-	(1,000)	-
TOTAL ASSETS	\$ 1,919,099	\$ 119,608	\$ 119,143	\$ (14,620)	\$ 2,143,230

The accompanying notes to financial statements are an integral part of this statement.

**AMERICAN NETWORK OF COMMUNITY OPTIONS AND RESOURCES
CONSOLIDATING SCHEDULE - STATEMENT OF FINANCIAL POSITION**

DECEMBER 31, 2015

LIABILITIES AND NET ASSETS

	ANCOR	ANCOR Foundation	ANCOR Services Corp	Elimination	a/c	Total
<u>CURRENT LIABILITIES</u>						
Accounts Payable	\$ 94,156	\$ 722	\$ 14,104	\$ (13,620)		\$ 95,362
Accrued Payroll	66,771	-	-	-		66,771
Accrued Vacation	40,927	-	-	-		40,927
Deferred Revenue	298,766	-	-	-		298,766
Income Tax Payable	-	-	99	-		99
Capital Lease Payable	3,276	-	-	-		3,276
TOTAL CURRENT LIABILITIES	503,896	722	14,203	(13,620)		505,201
<u>LONG-TERM LIABILITIES</u>						
Capital Lease Payable	4,190	-	-	-		4,190
TOTAL LIABILITIES	508,086	722	14,203	(13,620)		509,391
<u>NET ASSETS</u>					<i>b</i>	
Common stock:	-	-	1,000	(1,000)		-
Unrestricted	1,296,656	58,697	103,940	-		1,459,293
Temporarily restricted	114,357	60,189	-	-		174,546
TOTAL NET ASSETS	1,411,013	118,886	104,940	(1,000)		1,633,839
TOTAL LIABILITIES AND NET ASSETS	\$ 1,919,099	\$ 119,608	\$ 119,143	\$ (14,620)		\$ 2,143,230

The accompanying notes to financial statements are an integral part of this statement.

**AMERICAN NETWORK OF COMMUNITY OPTIONS AND RESOURCES
CONSOLIDATING SCHEDULE - STATEMENT OF ACTIVITIES
and CHANGES IN NET ASSETS**

FOR THE YEAR ENDED DECEMBER 31, 2015

	FOR THE YEAR ENDED DECEMBER 31, 2015				Total
	ANCOR	ANCOR Foundation	ANCOR Services Corp	Elimination	
CHANGE IN UNRESTRICTED NET ASSETS					
REVENUES					
Membership Dues	\$ 1,647,796	-	-	-	\$ 1,647,796
Affinity Programs	-	-	116,894	-	116,894
Conference and Seminars	678,732	-	-	(12,500)	666,232
Contributions	-	25,381	-	-	25,381
Investment Income	20,696	186	-	-	20,882
Advertising	14,783	-	-	-	14,783
Publications - Sales	3,409	-	-	-	3,409
Service Fees	37,155	-	-	(37,155)	-
Net Assets Released from Restrictions	76,307	36,953	-	-	113,260
TOTAL REVENUES	2,478,878	62,520	116,894	(49,655)	2,608,637
EXPENSES					
Program Services					
Affinity Programs	-	-	12,500	(12,500)	-
Cares Fund Expenses	-	67	-	-	67
Conference and Seminars	190,037	-	-	-	190,037
Leadership Initiatives	-	171	-	-	171
Legacy Leader Circle	-	6,886	-	-	6,886
Lighthouse Agency	-	30,000	-	-	30,000
Marketing and Communications	78,341	-	43,028	(37,155)	84,214
Membership Services	63,010	-	-	-	63,010
National Advocacy Campaign	76,307	-	-	-	76,307
Public Policy	159,608	-	-	-	159,608
Publications Expense	31	-	-	-	31
TOTAL PROGRAM SERVICES	567,334	37,124	55,528	(49,655)	610,331

The accompanying notes to financial statements are an integral part of this statement.

**AMERICAN NETWORK OF COMMUNITY OPTIONS AND RESOURCES
CONSOLIDATING SCHEDULE - STATEMENT OF ACTIVITIES
and CHANGES IN NET ASSETS**

FOR THE YEAR ENDED DECEMBER 31, 2015

	ANCOR	ANCOR Foundation	ANCOR Services Corp	Elimination	Total
<u>CHANGE IN UNRESTRICTED NET ASSETS</u>					
<u>Supporting services</u>					
General and Administrative	246,215	4,429	15,052	-	265,696
Salaries, Payroll Taxes and Benefits	1,308,171	-	-	-	1,308,171
Leadership and Governance	121,983	4,748	-	-	126,731
Income Tax Expense	5,099	-	8,432	-	13,531
TOTAL SUPPORTING SERVICES	1,681,468	9,177	23,484	-	1,714,129
TOTAL EXPENSES	2,248,802	46,301	79,012	(49,655)	2,324,460
INCREASE IN UNRESTRICTED NET ASSETS	\$ 230,076	\$ 16,219	\$ 37,882	\$ -	\$ 284,177
<u>CHANGE IN TEMPORARILY RESTRICTED NET ASSETS</u>					
Contributions	15,050	38,760	-	-	53,810
Voluntary Membership Dues	75,350	-	-	-	75,350
Net Assets Released from Restrictions	(76,307)	(36,953)	-	-	(113,260)
INCREASE IN TEMPORARILY RESTRICTED NET ASSETS	\$ 14,093	\$ 1,807	\$ -	\$ -	\$ 15,900
CHANGE IN NET ASSETS	244,169	18,026	37,882	-	300,077
NET ASSETS AT BEGINNING OF YEAR	1,166,844	100,860	67,058	(1,000)	1,333,762
NET ASSETS AT END OF YEAR	\$ 1,411,013	\$ 118,886	\$ 104,940	(1,000)	\$ 1,633,839

The accompanying notes to financial statements are an integral part of this statement.

AMERICAN NETWORK OF COMMUNITY OPTIONS AND RESOURCES
ELIMINATION ENTRIES LEGEND
DECEMBER 31, 2015

Ref	Companies	Elimination Item	Amount
a	ANCOR/Services Corp	Intercompany receivables/payables	13,516
b	ANCOR/Services Corp	ANCOR investment in Services Corp	1,000
c	ANCOR/Foundation	Intercompany receivables/payables	104
d	ANCOR/Services Corp	Conference revenue /Sponsorship expense	12,500
e	ANCOR/Services Corp	Fees-expense recovery/expense allocation	37,155

